

# Networking Applications

Your Careers Adviser  
Helen Vahey

T +353 1 402 3109  
E [helen.vahey@tudublin.ie](mailto:helen.vahey@tudublin.ie)

[www.tudublin.ie/careers](http://www.tudublin.ie/careers)



## Skills developed in college

You've developed a range of skills through your education, work experience and personal interests and achievements.

Understanding what skills you have to offer and like to use can help you understand what you want in a career, as well as providing key information for job or further study applications.

In terms of securing a job, academic qualifications alone will not guarantee success. Evidence-based skills sections on your CV can demonstrate the broad range of qualities you have to offer employers.

[Opposite are some of the main skills you may have developed while in college:](#)

### Communication skills, both verbal and written

Expressing ideas effectively and conveying information appropriately and accurately. Influencing others by expressing self effectively in a group and in one to one situations. Showing a range of verbal and nonverbal signals that the information being received is understood.

### Teamwork/working with others

Working effectively and confidently within a group to achieve a common goal or task. Including understanding your role within the team, and listening and supporting other team members.

### Problem-solving ability

Identifying, prioritising and solving problems, individually or in groups; possessing the ability to ask the right questions, sort out the many facets of a problem, and contribute ideas as well as answers regarding the problem.

### Time-management skills/ability to meet deadlines

Managing several tasks at once; being able to set priorities and to allocate time efficiently in order to meet deadlines.

### Planning and organising

Establishing a course of action for self and/or others to accomplish a specific goal. Planning proper assignments of personnel and appropriate allocation of resources.

### Leadership skills

Motivating and taking responsibility to lead other people, in order to achieve set goals and objectives.

### Initiative & self-management

Identifying opportunities and being proactive in putting forward ideas and potential solutions. Self-disciplined and self-motivated, in the pursuit of studies and professional practice.

### Ability to make quick decisions/work under pressure

Making decisions and taking action. Maintaining performance under pressure and/or opposition.

[You may also have developed a wide range of technical/specific course related skills](#)

## Types of employers/industry sectors

Some of the main types of employers/industry sectors in which Networking Application graduates work include:

- IT Companies
- Contractors
- State and Semi-state bodies
- Communication Equipment Providers, Communication Service Providers, Telecom Providers, Telecommunication companies
- Network Security Firms, Network Solution companies
- Start-ups / SMEs
- Energy Technology and Software Development
- Education/Training Bodies
- Computer Gaming Companies
- Medical – diagnostic and monitoring equipment
- Commercial, Industrial and Public Sectors:
- Offices, Retail Units, Hotels, Sports and Leisure Centres, Community Centres, Healthcare/Hospitals, Pharmachem, Food and Agri, Electronics, Local Authorities, Third level Institutions, Small and Medium Enterprises, Defence Forces, Broadcasters,, Petrochemical industries
- Energy Utilities, Suppliers and Providers:
- State Utilities, Gas/Electrical Suppliers, Independent Power Producers, Energy Service Companies, Local authorities, Renewable Energy Developers, State Utilities, Agents and Distributors, Original Equipment Manufacturers
- Government Agencies/Voluntary/NGOs/Professional Associations
- Local and national government
- Self-employed
- Out –sourced service companies
- US Multinationals: e.g.: Google, Facebook, Microsoft, Cisco, Oracle, Intel, IBM, PayPal, etc.
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For sector information see:

[www.gradireland.com](http://www.gradireland.com)

[www.careersportal.ie](http://www.careersportal.ie)

[www.prospects.ac.uk](http://www.prospects.ac.uk)

[www.targetjobs.co.uk](http://www.targetjobs.co.uk)

## Career options with your course

Some of main occupations and job profiles secured by Networking Application graduates include:

- Network Engineer
- Network Administrator
- Systems Engineer
- Service Engineer
- Network Programmer
- Network Analyst
- Network Technician
- Data Centre Provisioning Engineer
- Support Engineer
- Network Operations Engineer
- IT Technician
- IT Support Engineer
- IT Project Engineer
- Technical Support Engineer
- Service Desk Engineer
- Client Systems Administrator
- Field Technician
- Systems Administrator
- Customer Support Engineer
- Technical Sales
- Teaching/Lecturing
- Project Management
- Network Operations Manager
- iTunes Advisor
- Security Analyst
- Web developer
- Desk support

For occupational information see:

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[www.prospects.ac.uk](http://www.prospects.ac.uk)

[www.targetjobs.co.uk](http://www.targetjobs.co.uk)

## Employers who have recruited in your area

Some of the companies who have recruited Networking Application graduates:

- Apple
- H.C.L
- Integrity 360
- Lifestyle Sports
- Mater Private
- Microsoft
- Planet 21
- Susquehanna
- Amazon
- Camara
- CompuB
- Intel
- Interdeal
- Serve Centric
- Unity Technical Solutions
- Virtual Access

## Job Hunting

It is important that you access both the advertised and hidden jobs market and use any and every means available to you to job hunt effectively.

### Advertised Jobs

Most University and IT Careers Services have jobs listings on their websites:

[www.tudublin.ie/jobscene](http://www.tudublin.ie/jobscene)

Graduate programmes and immediate vacancies

[www.prospects.ac.uk](http://www.prospects.ac.uk) & [www.targetjobs.co.uk](http://www.targetjobs.co.uk) <http://www.gradcracker.com/engineering-jobs>

Graduate jobs UK

[www.gradireland.com](http://www.gradireland.com)

Immediate jobs/Summer/Graduate programmes

[www.mondotimes.com](http://www.mondotimes.com)

Local and national press

[www.publicjobs.ie](http://www.publicjobs.ie)

[www.localgovernmentjobs.ie](http://www.localgovernmentjobs.ie)

Public service

[www.irishjobs.ie/agencies](http://www.irishjobs.ie/agencies)

Complete list of recruitment agencies/online recruitment sites

Company websites

[www.tudublin.ie/careers](http://www.tudublin.ie/careers)

## Other

- Careers fairs – Gradireland Fair – Autumn and Summer Fair, plus many others.
- Notice boards/Student email account/Lecturers
- Company Presentations
- Specialist Magazines & Publications, e.g. Engineers Ireland, Technology Ireland, Enterprise Ireland, Irish Software Association newsletter

## Voluntary Sector/Charities

[www.activelink.ie](http://www.activelink.ie)

Voluntary Sector/Charity/NGO vacancies in voluntary sector

[www.volunteeringireland.com](http://www.volunteeringireland.com)

[www.dochas.ie](http://www.dochas.ie)

Association of non-governmental development organisations

[www.comhlahm.org](http://www.comhlahm.org)

Volunteering opportunities

[www.wheel.ie/directory](http://www.wheel.ie/directory)

Directory of voluntary and community organisations

## Unadvertised Jobs

### Networking

- Networking – who is in my network? – classmates, lecturers, alumni, family, neighbours, colleagues, clubs and societies, TU Dublin Career Development Centre, professional bodies
- Job shadowing/informational interviewing/work experience
- Utilise directories – Kompass.com (worldwide), professional bodies (worldwide)
- Check out industry award recipients, e.g. Best Workplaces in Ireland – (available on gradireland.com), Software Industry Awards
- Informational Interviewing/Shadowing
- College work – projects, thesis, placement, guest speakers, student website
- Societies – e.g. guest speakers/events
- Attend events, conferences, short courses, trade shows (e.g. professional bodies, etc), National Digital Conference, Dublin, businessandleadership.com (events), Digital Learning Festival – May, <http://www.gamesfleadh.ie/expo/whats-on>, cross industry events, i.e. TechBrew/ISIN events/Dublin start-up Commissioner, DubLUDO (game events), Codess (female coder events for women), Dublin Unity User group, etc.
- Join Alumni Association/Linked-in TU Dublin Alumni group//Related groups on linked-in, e.g. digitalmediajobsnetwork
- Meet up groups, e.g. - 'Data Scientists Ireland' and 'Tech for good - Dublin'
- First Destination Reports – previous graduates - employers
- Placements – where did previous students go?

## Contacting and Tracking Companies

- Speculative applications + cold calling. Think about your offering
- Contact organisation with ideas (ways to reduce costs, make them more money, research project, Your Unique Selling Point – Think about your offering)
- First Destination Reports (where have previous graduates gone?) – TU Dublin Linked-in
- Use directories –Kompass.com, Professional bodies world wide, <http://www.thedigitalhub.com/companydirectory>, [www.mediastreet.ie](http://www.mediastreet.ie) – Irish Media and Creative Business Directory, [www.techireland.org](http://www.techireland.org) – list of tech companies
- Check out industry award recipients – Best Workplaces in Ireland (download on [gradireland.com](http://gradireland.com)), Ireland's top 1000 companies
- <http://www.top1000.ie/companies> Award recipients – Digital Media Awards ([digitalmedia.ie](http://digitalmedia.ie)) <http://www.digitalmedia.ie/>, Net visionary awards, etc
- Check out Labour Market trends, [www.careersportal.ie](http://www.careersportal.ie), IDA (Industrial sectors), IBEC, [www.dit.ie/careers](http://www.dit.ie/careers) (labour market news), [www.siliconrepublic.com/topics/jobs-announcements](http://www.siliconrepublic.com/topics/jobs-announcements)
- Search newspaper business pages on-line to get success stories on businesses as they are growing – TU Dublin Careers website (labour market news)
- Get in touch with guest speakers
- College work: Thesis/Projects/Speakers – industry partner?
- Social networking sites (facebook, twitter, facebook, Blogs, Discussion groups, (Linked-In (set up a profile, link to others, search/follow companies - employees who have Linked-in profiles, advertised jobs, linked-in discussion group) <http://www.youtube.com/watch?v=Ocp1MNPskWs> (Slide - How to use LinkedIn)
- \*LinkedIn: Jobs for Students and Recent Graduates - [www.linkedin.com/studentjobs](http://www.linkedin.com/studentjobs)
- Some examples of linked-in discussion groups for your area: world-network-engineering group, ciscoprofessionals, etc

## Start Ups:

- Start-up companies – [www.startupdublin.com](http://www.startupdublin.com), [dublinstartupjobs.com](http://dublinstartupjobs.com)
- FDI and indigenous – [www.makeitnireland.com](http://www.makeitnireland.com), [www.its happening here.ie](http://www.its happening here.ie)
- <https://angel.co/> - start up jobs worldwide

## ENTREPRENEURSHIP

- Freelancing/Work experience/Self-employment/Start-Up <http://www.dit.ie/careers/studentsgraduates/interestedinselfemployment/>
- TU Dublin Hothouse - [www.dit.ie/hothouse/](http://www.dit.ie/hothouse/)
- Local Enterprise Office - [www.localenterprise.ie](http://www.localenterprise.ie)
- The Digital Hub - [www.thedigitalhub.com](http://www.thedigitalhub.com)

## Other proactive ideas

- Social networking sites (facebook, twitter, LinkedIn, Facebook, Blog, Discussion Groups) LinkedIn (set up a profile, link to others, search for companies - employees who have Linked-in profiles, advertised jobs, follow companies) -<http://www.youtube.com/watch?v=Ocp1MNPskWs> (How to use LinkedIn)
- Join linkedin discussion groups
- Think of small companies not just big brands
- Consider alternative related roles
- Blogs/Editors with articles, radio contributor, guest lecturer
- Undertake voluntary work in areas you are interested in
- Student Awards
- Scholarships/Competitions

For more information on how to go about finding a job and job-hunting sites, [See www.tudublin.ie/careers](http://www.tudublin.ie/careers)

## Interviews

For more information on how to perform in interviews, [See www.tudublin.ie/careers](http://www.tudublin.ie/careers)

## CVs/Cover letters and applications

For information on how to put together a great CV/Cover Letter or Application, [See www.tudublin.ie/careers](http://www.tudublin.ie/careers)

## General Websites

Related Professional bodies/Associations: Members, training, events, opportunities, news

- [www.iei.ie](http://www.iei.ie) - Institute of Engineers in Ireland – CV posting
- [www.software.ie](http://www.software.ie) - Irish Software Association
- [www.nsd.ie/htm/](http://www.nsd.ie/htm/) National Software Directorate
- [www.iiia.ie](http://www.iiia.ie) - Irish Internet Association
- [www.ics.ie](http://www.ics.ie) -Irish Computer Society
- [www.ictireland.ie](http://www.ictireland.ie) -ICT Ireland
- [www.bcs.org/](http://www.bcs.org/) Chartered Institute for IT (British)
- [www.iap.org.uk/main/](http://www.iap.org.uk/main/) Institute of analysts and programmers
- [www.iet.org.uk](http://www.iet.org.uk) -The Institution of Engineering and Technology
- [www.iie.org.uk](http://www.iie.org.uk) -The Institution of Incorporated Engineers (IIE)
- [www.cibse.org](http://www.cibse.org) -Chartered Institute of Building Services Engineers
- [www.acei.ie](http://www.acei.ie)- Association of Consulting Engineers of Ireland (ACEI)
- [www.engc.org.uk](http://www.engc.org.uk)-Engineering Council UK
- [www.graduateengineer.com](http://www.graduateengineer.com)- Engineering website for students
- [www.technology-ireland.ie](http://www.technology-ireland.ie) – Technology Ireland
- [www.i-cando.ie](http://www.i-cando.ie) - Global Digital Skills Foundation

Forums – Irish Computer Society forum, [technology-ireland.ie](http://technology-ireland.ie) forum, [digitalmediaforum.net](http://digitalmediaforum.net), [forums.frontier.co.uk](http://forums.frontier.co.uk), [digitalmediaforum.net](http://digitalmediaforum.net), [creativeireland.com](http://creativeireland.com), [forums.frontier.co.uk](http://forums.frontier.co.uk), <http://www.techrepublic.com/> forums/, Irish Computer Society forum, etc.

### Other Websites

- Worldwide Media guide - [www.mondotimes.com](http://www.mondotimes.com)
- Yellow and White pages directories from around the world - [www.superpages.com/global/](http://www.superpages.com/global/)
- Specialists in Student Travel - [www.usit.ie](http://www.usit.ie)

## Further Study

Are you considering further study or training? See [www.tudublin.ie/careers](http://www.tudublin.ie/careers) for comprehensive information

### Conversion courses

Some graduates find that their primary degree did not meet their expectations, either vocationally, academically or personally, and seek change career direction. Conversion courses offer the opportunity to diversify into another chosen career area while meeting the necessary entry requirements for that discipline. However, it should be noted that this is not the case for all disciplines e.g. disciplines such as science and engineering will require an undergraduate degree in that discipline.

## Careers open to all disciplines (Including 'Paths Into...' Series)

Many graduate vacancies don't require specific degree subjects as possession of a degree is taken as evidence of intellectual ability. What is more important to the potential employer is the range of transferable skills and experience you can demonstrate.

Many graduate training programmes take final year students from a wide range of disciplines, register with the [Career Development Centre's Jobsence](#) for a full list of programmes. Here is a range of career areas that are potentially open to graduates of all disciplines. It's important to note that some of these options may require further study either on the job or beforehand.

If you are considering diversifying or changing career direction a postgraduate conversion course may be a viable option.

Some examples of career areas open to students of all disciplines:

- Teaching & Education
- Financial Services & Accounting
- Marketing, Advertising and PR
- Retail, Sales and Customer Service
- Banking, insurance and financial services
- Charities and voluntary sector
- Fund management / administration and investment banking
- Human resources, recruitment and training
- Management consulting
- Management, business and administration
- Media and publishing
- Public sector and civil service
- Social, community and youth

For further information see: [www.gradireland.com/career-sectors](http://www.gradireland.com/career-sectors)

## Self Employment

Ever thought of being your own boss? Think you have an innovative product or service idea that could have commercial value? Want to commercialise your research? See [www.tudublin.ie/careers](http://www.tudublin.ie/careers)

## Other Options (e.g. Time out, travel etc.)

Volunteering and working with communities with is a great way to gain valuable real world experience, to develop new skills, to meet new people, to do something worthwhile and to improve your employability. For more details, see [www.tudublin.ie/careers](http://www.tudublin.ie/careers).

## Labour Market Information

For information on the latest labour market trends see [www.tudublin.ie/careers](http://www.tudublin.ie/careers).

## Additional Information/Advice

For any query you might have, please do not hesitate to get in touch with us.

Disclaimer: TU Dublin Career Development Centre offers advice in good faith on the basis of the best information available.  
The Centre accepts no responsibility for decisions made by individuals based on such advice.