

Carol Kelehan – Career Coach TUDublin – City Campus 11th February

Making the most from Linkedin as a college student

Féidearthachtaí as Cuimse Infinite Possibilities

Make the most of Linkedin as a College Student

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What we will cover in this session:

- Why use Linkedin
- Who should I connect with
- Resources to help develop my profile
- Useful functions:
 - Schools (universities/alumni/graduates)
 - Groups
 - Companies
 - Linkedin learning
 - Jobs

Demonstration

https://www.tudublin.ie/for-students/career-development-centre



Linked in .



OF CAREER PATHS



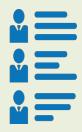
OVER 30 MILLION COMPANIES



YOUR
ONLINE
CV



660 million members in 220 countries



EMPLOYERS
SEARCHING
FOR
CANDIDATES

What can Linkedin do for me?

- A professional online presence (vs. Instagram or snapchat, much more work related)
- Build relationships with people in your area of interest
- Great tool for research: people, career paths, companies, trends, subject matter/disciplines, etc.
- Source of advertised/unadvertised opportunities; more than 90% of recruiters use LinkedIn regularly



Difference between CV and Linkedin profile

- More depth than CV can elaborate
- Add multimedia
- Easy to be found using key words or skills on your profile
- Dynamic platform, not static
- Others can interact with you

Who will I connect with?

- Family, friends, classmates, workmates
- TUDublin graduates
- Professionals in your field(s) of interest (can also find via groups)
- College staff, especially lecturers, tutors, supervisors, school management team, career coach and recruiters





TOP FIVE PROFILE 'TO-DOS' ON LINKEDIN

Key sections

- Good photograph how do you want to be viewed
- Headline what you're doing now and how you want to be thought - use key words Summary - a place to express yourself
- Education course details with achievements, skills, knowledge - attach photos, presentations or samples of your work
- Experience include paid and unpaid (like CV)
- **Skills** include at least 5 that truly reflect your ability

Profile recommendations

Customize your public profile URL. The address should look something like: www.linkedin.com/in/yourname

Enhance your profile with additional sections Accomplishments, skills, volunteer experience, certifications, expertise etc. can also increase the amount of times people view your profile

Elaborate on your work history in the "Experience" section. Use targeted keywords and strong action verbs, like a cv

Customize your "Skills & Endorsements" section Having a relevant list of skills on your profile allows others in your network to endorse you.

Include recommendations These should come from former supervisors, co-workers, lecturers etc.

What else is useful on Linkedin?

- Alumni graduates from your college
- Groups join many/contribute to a few
- Companies follow
- Linkedin Learning training courses
- Linkedin Jobs

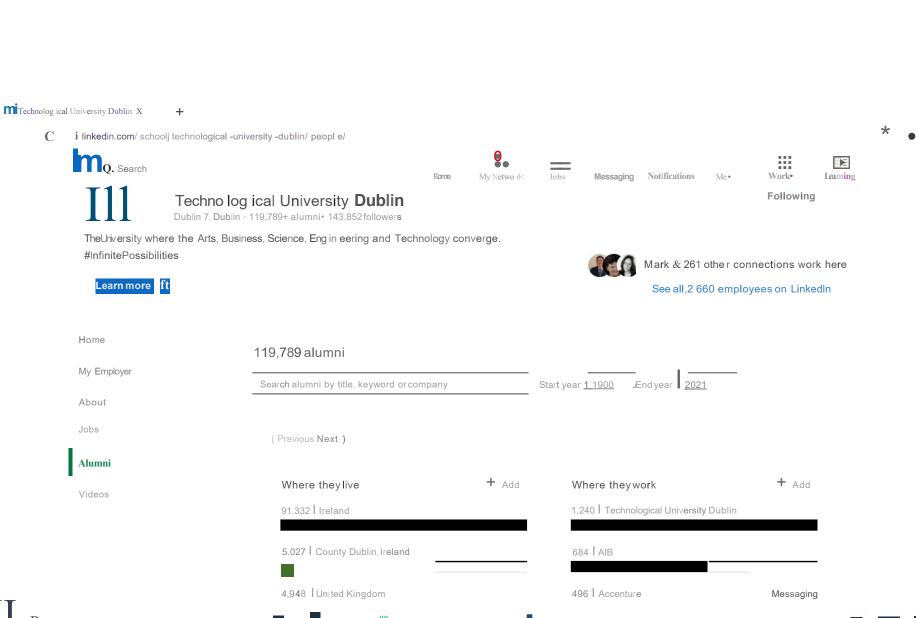


Alumni

- www.linkedin.com
- Technological University Dublin (school)
- Drop down left to Alumni
- Search by Key word(s)
- Filter search results by what people do/ where they work/ what they studied etc.
- Check dates attended (top right) to see more recent employers

You can also search from the main text box on home page and use filters





X

 $lackbox{1}{\hspace{0.1cm}} P$ Type here to search

Add note / After you connect

Hi John, I'm a final year student in Technological University Dublin, Grangegorman, and am interested in knowing more about (organisation name).

I see that you've been with for a number of years and might have some insights I could use before I send off my CV.

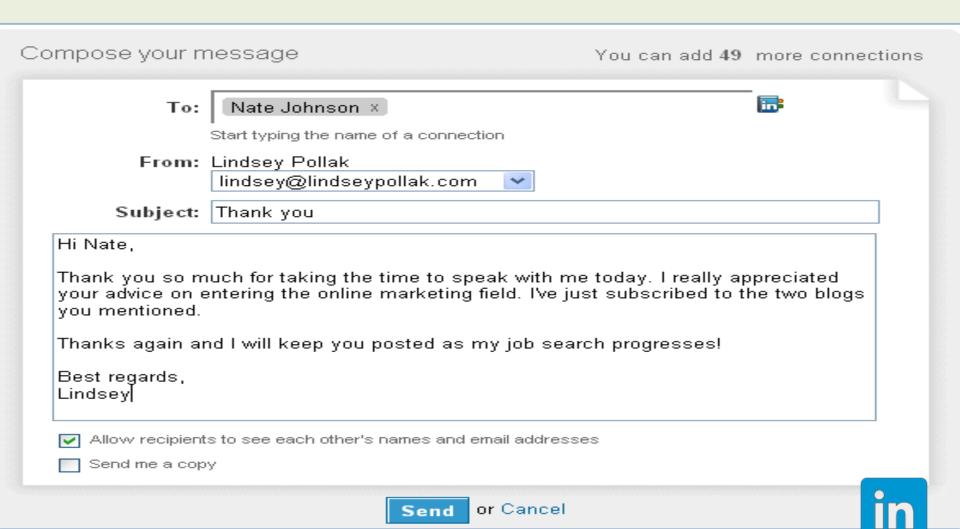
Any advice would be great.

Many thanks,

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Always say thank you





Informal communities formed around industries, professions, themes, niche topics, etc.

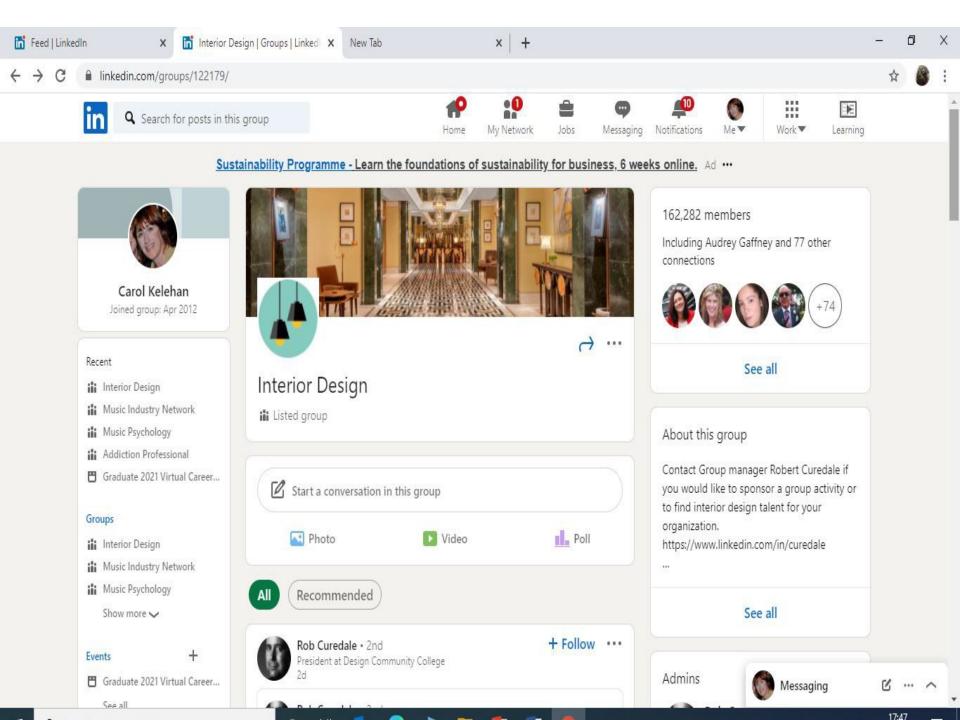
Excellent sources of information and discussion forums

Group members get 4x the number of profile views

Group members can connect with one another easier than if not connected – and easier for recruiters to contact you

Group members can send each other "private" messages without being connected on LinkedIn

Raise your profile by sharing useful articles and liking and commenting on other people's posts on the group page

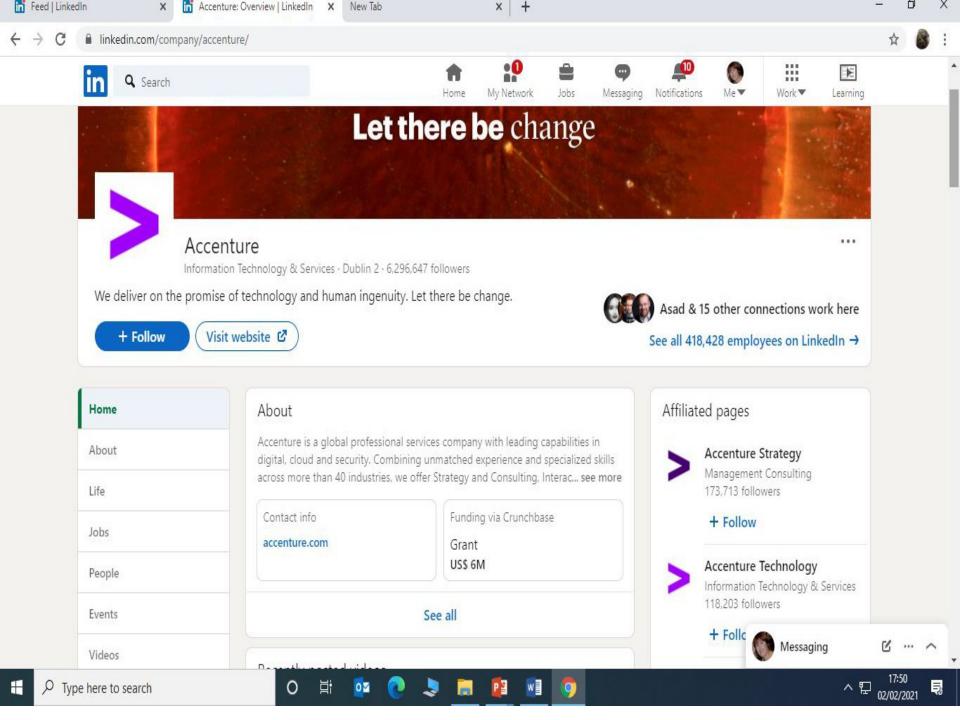


LinkedIn Company Pages

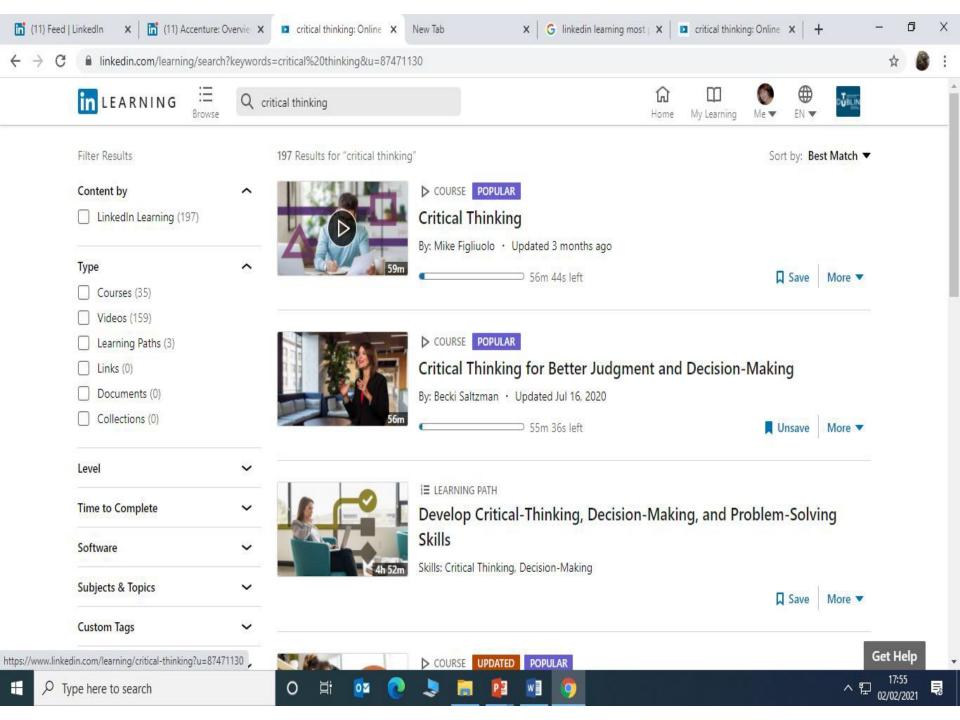
Showcase your business and connect to your target audience on LinkedIn.

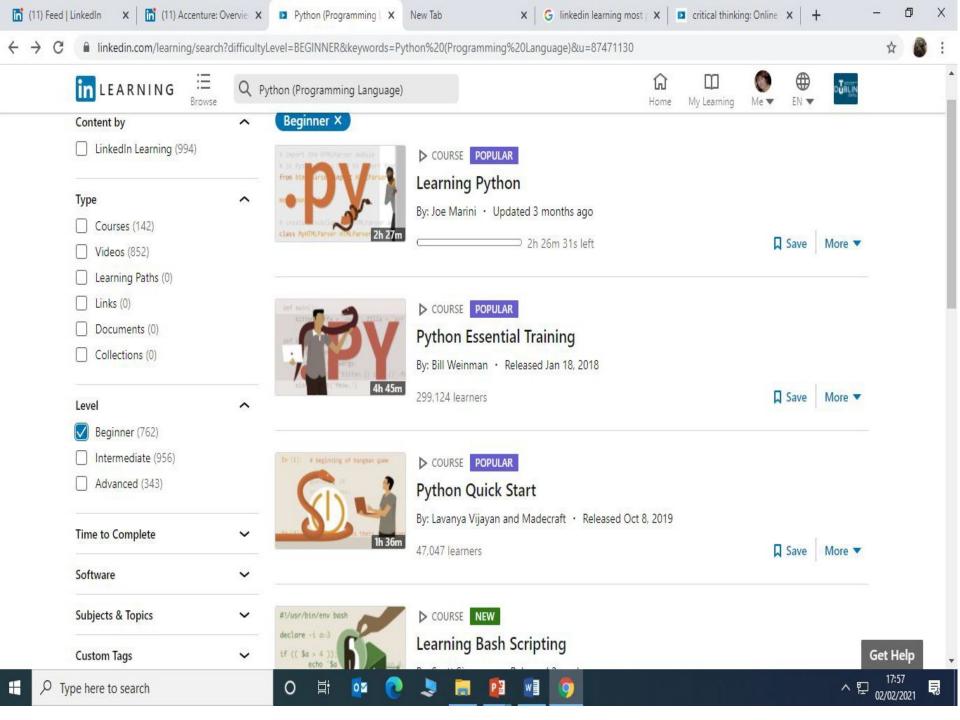
Get started





Linked in Learning

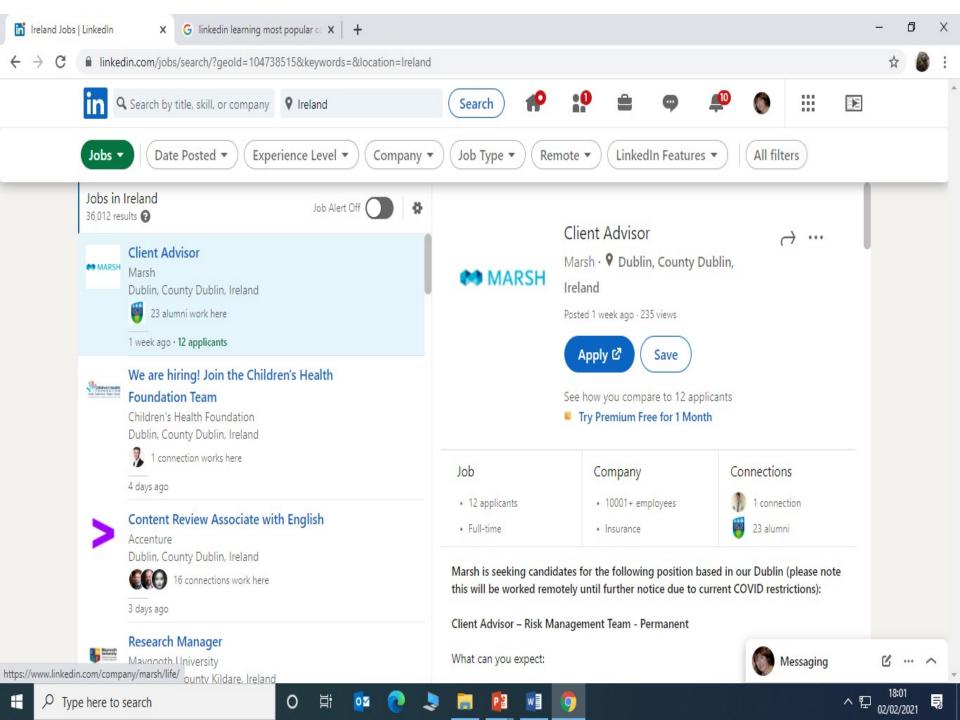






- Click on jobs
- Enter key words and/or locations
- Current interests
- Manage alerts

 Go into your profile and show recruiters that you're open to job opportunities



Top LinkedIn tips for students

- Get LinkedIn in your first year in TUDublin. Employers want to see it as an evolving online CV
- The more complete your profile, the higher it appears in searches and employers are more likely to look at a finished profile
- Don't just leave your account sitting dormant. Try to get a network of at least 100 key people
- Update your profile a couple of times a term. If you complete an activity such as a module, or training course etc., update it to show that, like or comment on discussions in groups or company updates – this way you appear on other peoples feeds
- Join relevant groups and follow companies other similar grads are working in
- Connect with as many graduates from your course as you can They're more likely to want to help as they were once in your shoes
- Be aware that LinkedIn features change regularly!

Useful Linkedin links for students

- https://students.linkedin.com/uk intro
- <u>LinkedIn Profile Checklist College Students</u> (berkeley.edu)
- https://www.youtube.com/watch?v=1_xMLTN8Upw&ind ex=2&list=PL7MtT0VRyvmLGTD05IKa0bdOsNbD5fn3l building your profile
- For Your Students (linkedin.com) loads of resources
- https://www.linkedin.com/learning/learning-linkedinfor-students/why-use-linkedin (stop at 2.36)